

# Top Growth - Private Companies

*Ranked by three-year revenue growth (%)*

Rank	Company	Revenues 2006 Revenues 2005 Revenues 2004	3-Year Revenue Growth 1-Year Revenue Growth	Mass. Employees 2007 Mass. Employees 2006 Mass. Employees 2005	Total Employees 2007 Total Employees 2006 Total Employees 2005	Description	Head of Company	Year Founded
1	<b>Sourcentra</b> 150 Speen St., Ste. 102, Framingham 01701 508-405-2605 • <a href="http://www.sourcentra.com">www.sourcentra.com</a>	\$3,100,000	663.3%	7	11	Packaging, printing, premiums and promotions	Daniel C. Gonyea	1996
		\$806,369	284.4%	7	8			
		\$406,120		3	4			
2	<b>eClinicalWorks</b> 112 Turnpike Rd., Westborough 01581 508-836-2700 • <a href="http://www.eclinicalworks.com">www.eclinicalworks.com</a>	\$38,214,865	488.3%	500	550	Provider of unified electronic medical records (EMR) and practice management (PM) systems for physician practices	Girish Kumar Navani	1999
		\$17,499,846	118.4%	360	400			
		\$6,495,422		170	200			
3	<b>Optasite Inc.</b> One Research Dr., Ste. 200C, Westborough 01581 508-799-2460 • <a href="http://www.optasite.com">www.optasite.com</a>	\$11,850,000	446.1%	16	19	Tower site owner and operator serving the wireless industry	James S. Eisenstein	2003
		\$4,900,000	141.8%	18	23			
		\$2,170,000		16	21			
4	<b>21st Century Biochemicals Inc.</b> 260 Cedar Hill St., Marlborough 01752 508-303-8222 • <a href="http://www.21stcenturybio.com">www.21stcenturybio.com</a>	\$1,770,000	347.0%	20	20	A manufacturer of custom biochemicals such as peptides and antibodies, for medical research	Jordan B. Fishman	2003
		\$1,066,000	66.0%	16	16			
		\$396,000		11	11			
5	<b>Enterprise Cleaning Corp.</b> 340 Main St., Ste. 777, Worcester 01608 508-890-1000 • <a href="http://www.enterprisecleaningcorp.com">www.enterprisecleaningcorp.com</a>	\$2,900,000	346.2%	115	115	Contract commercial office cleaning	Stephen Buchalter	2003
		\$1,500,000	93.3%	85	85			
		\$650,000		50	50			
6	<b>Concord Hill Builders</b> 182 Turnpike Rd., Westborough 01581 508-898-2345 • <a href="http://www.concordhillbuilders.com">www.concordhillbuilders.com</a>	\$2,800,000	273.3%	8	8	Residential builders and developers	James Farrell	2004
		\$1,500,000	86.7%	3	3			
		\$750,000		2	2			
7	<b>SullivanKreiss Inc.</b> One E. Main St., Northborough 01532 508-393-4933 • <a href="http://www.sullivankreiss.com">www.sullivankreiss.com</a>	\$1,100,000	233.3%	6	13	Executive search firm serving the architecture, engineering, planning, and landscape architecture industries	John P. Kreiss	2003
		\$540,000	103.7%	4	9			
		\$330,000		4	4			
8	<b>Z Resource Group Inc.</b> 69 Milk St., Ste. 114, Westborough 01581 508-366-5800 • <a href="http://www.zrgroup.com">www.zrgroup.com</a>	\$3,600,000	157.1%	21	35	Executive search, consulting and advisory firm	Kenneth Vancini	1999
		\$2,900,000	24.1%	18	31			
		\$1,400,000		14	19			
9	<b>Service Network Inc.</b> 243 Stafford St., Bldg. #3, Worcester 01603 508-754-2739 • <a href="http://www.sni-grinders.com">www.sni-grinders.com</a>	\$11,763,544	135.1%	60	60	Design, manufacturing and application of internal, external and rotary surface grinders for production metalworking industries	Ed Camp	1984
		\$6,752,759	74.2%	59	59			
		\$5,004,520		59	59			
10	<b>Integrated Process Technologies Inc.</b> 8 Charlestown St., Devens 01434 978-487-1000 • <a href="http://www.intprotech.com">www.intprotech.com</a>	\$8,737,151	120.5%	68	70	Process engineering firm	James Banks	2000
		\$7,553,140	15.7%	63	63			
		\$3,962,305		43	43			
11	<b>Alternative Energy Store LLC</b> 43 Broad St., A408, Hudson 01749 877-878-4060 • <a href="http://www.altenergystore.com">www.altenergystore.com</a>	\$7,500,000	108.3%	14	18	Online retailer of renewable energy products, including solar, wind and micro hydro	Sascha Deri	1999
		\$5,800,000	29.3%	14	15			
		\$3,600,000		8	8			
12	<b>bulbs.com</b> 40 Jackson St., Worcester 01608 508-363-2800 • <a href="http://www.bulbs.com">www.bulbs.com</a>	\$10,850,649	103.4%	44	44	Specialized lighting distributor	Steven Rothschild	1999
		\$8,128,081	33.5%	43	43			
		\$5,333,372		35	35			
13	<b>AA Transportation Co. Inc.</b> 605 Hartford Tpke., Shrewsbury 01545 508-791-9100 • <a href="http://www.aatransportation.com">www.aatransportation.com</a>	\$12,350,000	90.0%	371	371	Transportation provider	Ron Ernenwein	1996
		\$9,413,000	31.2%	300	300			
		\$6,500,000		275	275			
14	<b>Atlas Box &amp; Crating Co. Inc.</b> 38 Providence Rd., Sutton 01590 508-865-1155 • <a href="http://www.atlasbox.net">www.atlasbox.net</a>	\$48,000,000	84.6%	289	385	Protective packaging	Arthur Mahassel	1988
		\$32,000,000	50.0%	220	296			
		\$26,000,000		195	250			
15	<b>Eagle Cleaning Corp.</b> 22 Elm St., Worcester 01608 508-799-0700 • <a href="http://www.eaglecleaningco.com">www.eaglecleaningco.com</a>	\$3,976,000	73.6%	140	160	Commercial cleaning company	Jeff Johnson	2001
		\$3,115,000	27.6%	105	125			
		\$2,290,000		85	95			
16	<b>Resourcesoft Inc.</b> 33 Boston Post Rd. West, Ste. 230, Marlborough 01752 508-787-0882 • <a href="http://www.resourcesoft.com">www.resourcesoft.com</a>	\$15,000,000	73.6%	89	207	IT consulting and professional services solutions	Anita Rana	1999
		\$10,800,000	38.9%	40	N/A			
		\$8,640,000		19	N/A			
17	<b>Access Northeast</b> 34 Saint Martin Dr., Marlborough 01752 508-281-7600 • <a href="http://www.axsne.com">www.axsne.com</a>	\$5,100,000	54.5%	20	20	Network management and IT consulting	Michael Donellan	1999
		\$4,100,000	24.4%	19	19			
		\$3,300,000		17	17			
18	<b>FIBA Technologies Inc.</b> 1535 Grafton Rd., P.O. Box 360, Millbury 01527 508-887-7100 • <a href="http://www.fibatech.com">www.fibatech.com</a>	\$37,000,000	54.2%	106	185	Compressed gas equipment	Jack Finn	1958
		\$32,000,000	15.6%	97	180			
		\$24,000,000		91	160			
19	<b>Blue Cod Technologies Inc.</b> 295 Donald Lynch Blvd., Marlborough 01752 508-970-0170 • <a href="http://www.bluecod.net">www.bluecod.net</a>	\$5,130,264	52.8%	70	75	Custom development and hosted software solutions for the insurance industry	Jeffrey Brown	2000
		\$3,010,682	70.4%	35	40			
		\$3,357,267		25	30			

<b>20</b>	<b>Datafarm Inc.</b>	\$2,667,000	52.7%	18	30	Provider of electronic document publishing solutions and regulatory submissions services for the life sciences industry	Shylendra Kumar	1997
	100 Locke Dr., Marlborough 01752	\$2,113,000	26.2%	16	28			
	508-624-6454 • <i>www.datafarminc.com</i>	\$1,746,000		12	24			
<b>21</b>	<b>Gorman Richardson Architects Inc.</b>	\$4,921,111	48.4%	26	26	Architecture, building envelope services, interior design and planning services	Michael Gorman	1976
	77 Main St., Hopkinton 01748	\$4,689,836	4.9%	26	27			
	508-497-2590 • <i>www.gormanrichardson.com</i>	\$3,315,365		25	26			
<b>22</b>	<b>Coghlin Cos. Inc. (Columbia Tech &amp; DCI Engineering Services)</b>	\$79,000,000	46.3%	330	330	Manufacturing and engineering services; worldwide fulfillment	James W. Coghlin, Sr.	1885
	17 Briden St., Worcester 01605	\$60,000,000	31.7%	278	278			
	508-753-2354 • <i>www.columbiatech.com</i>	\$54,000,000		240	240			
<b>23</b>	<b>AIS Inc.</b>	\$73,400,000	42.2%	241	257	Designer, manufacturer and distributor of cost-effective commercial furniture	Bruce Platzman	1989
	4 Bonazzoli Ave., Hudson 01749	\$67,900,000	8.1%	202	214			
	978-562-7500 • <i>www.ais-inc.com</i>	\$51,600,000		185	197			
<b>24</b>	<b>Atlas Travel International</b>	\$92,000,000	31.4%	64	98	Travel management company	Elaine J. Osgood	1986
	1 Maple St., Milford 01757	\$86,000,000	7.0%	53	77			
	508-478-8626 • <i>www.atlastravel.com</i>	\$70,000,000		44	63			
<b>25</b>	<b>Fosta-Tek Optics Inc.</b>	\$13,000,000	30.0%	125	125	Manufacturer of engineered optical plastics for military, safety, automotive and industrial applications	John Morrison	1991
	320 Hamilton St., Leominster 01453	\$12,000,000	8.3%	125	125			
	978-534-6511 • <i>www.fosta-tek.com</i>	\$10,000,000		125	125			
<b>26</b>	<b>Nypro Inc.</b>	\$1,066,467,000	27.4%	900	17,000	Precision plastics injection molding contractor	Ted Lapres	1955
	101 Union St., Clinton 01510	\$957,000,000	11.4%	1,200	15,000			
	978-365-9721 • <i>www.nypro.com</i>	\$837,000,000		1,200	14,000			
<b>27</b>	<b>Polar Beverages</b>	\$330,000,000	20.0%	1,300	1,300	Bottled and canned soft drinks	Ralph Crowley, Jr.	1882
	1001 Southbridge St., Worcester 01610	\$300,000,000	10.0%	1,200	1,200			
	508-753-4300 • <i>www.polarbev.com</i>	\$275,000,000		1,150	1,150			
<b>28</b>	<b>Corporate Environmental Advisors</b>	\$10,145,134	17.1%	63	81	Full-service environmental management firm	Deborah N. Migridichian	1985
	127 Hartwell St., West Boylston 01583	\$8,794,720	15.4%	61	70			
	508-835-8822 • <i>ww.cea-inc.com</i>	\$8,664,082		61	70			
<b>29</b>	<b>Environmental Fire Protection Inc.</b>	\$22,300,000	16.1%	121	156	Open-shop full service fire protection company	Hal Charnley	1976
	237 Cedar Hill St., Marlborough 01752	\$19,900,000	12.1%	106	128			
	508-485-8183 • <i>www.sprinklers-r-us.com</i>	\$19,200,000		104	121			
<b>30</b>	<b>The Training Associates</b>	\$15,000,000	15.4%	45	45	Provider of IT and business professional skills instructors worldwide	Victor J. Melfa	1994
	289 Turnpike Rd., Westborough 01581	\$14,000,000	7.1%	35	35			
	508-890-8500 • <i>www.thetrainingassociates.com</i>	\$13,000,000		25	25			

Source: Individual companies.