

Top Growth – Private Companies

Ranked by three-year revenue growth (%)

Rank	Company	Revenues 2007 Revenues 2006 Revenues 2005	3-Year Revenue Growth 1-Year Revenue Growth	Mass. Employees 2007 Mass. Employees 2006 Mass. Employees 2005	Total Employees 2007 Total Employees 2006 Total Employees 2005	Company Description	Head of Company	Year Founded
1	GoodFellas Construction Management LLC 18 Waite Street, Worcester 01604 508-363-1220 • www.GoodFellasLLC.com	\$1,651,839 \$642,000 \$254,000	550% 157% 2	7 4 2	7 4 2	Design/build remodeling company serving Central and Eastern Mass.	Joseph Kupstas Dale Shadbegian, Co-Owners	2004
2	Globoforce 144 Turnpike Rd., Ste. 310, Southborough 01772 508-229-1500 • www.globoforce.com	\$64,582,209 \$27,343,761 \$15,750,157	310% 136% 10	35 20 10	100 75 50	Provider of on-demand, global, strategic employee recognition software.	Eric Mosley, CEO	1999
3	Sourcentra 150 Speen St., Ste. 102, Framingham 01701 508-405-2605 • www.sourcentra.com	\$3,221,787 \$3,100,000 \$806,369	300% 4% 7	9 7 7	9 11 8	Value added re-sellers of custom & stock packaging, printing, premiums and promotional branded products.	Daniel C. Gonyea, CEO, Founder	1996
4	eClinicalWorks 112 Turnpike Rd., Westborough 01581 508-836-2700 • www.eclinicalworks.com	\$62,045,149 \$38,214,865 \$17,499,846	255% 62% 360	500 500 360	600 550 400	Electronic medical records	Girish Kumar Navani, CEO, Co-Founder	1999
5	JCSI 1800 West Park Dr., Ste. 405, Westborough 01581 774-760-1800 • www.jcsi.net	\$4,100,000 \$2,600,000 \$1,200,000	242% 58% 12	49 37 12	49 37 12	Corporate staffing firm	Jim Sullivan, President, CEO	2000
6	BlueHive 7 Coppage Dr., Worcester 01603 508-581-9560 • www.blue-hive.com	\$8,670,679 \$6,640,389 \$2,815,985	208% 31% 30	64 50 30	64 50 30	Design and construction of 3D branding including trade show exhibits	Paul Hanlon, President	2005
7	Resourcesoft Inc. 33 Boston Post Rd. West, Ste. 230, Marlborough 01752 508-787-0882 • www.resourcesoft.com	\$31,000,000 \$15,000,000 \$10,800,000	187% 107% 40	97 89 40	283 207 N/A	IT consulting and professional services company	Anita Rana, CEO, Founder	1999
8	Display Solutions 43 Broad St, A404, Hudson 01749 978-567-8770 • www.displaysolution.com	\$2,600,000 \$1,500,000 \$1,100,000	136% 73% 2	3 3 2	4 3 3	System integrator for commercial audio-video projection systems	Ken Boyd, President	2002
9	Blue Cod Technologies Inc. 295 Donald Lynch Blvd., Marlborough 01752 508-970-0170 • www.bluecod.net	\$7,000,000 \$5,130,264 \$3,010,682	133% 36% 70	164 75 30	170 75 40	Custom development and hosted software solutions for the insurance industry	Jeffrey Brown, CEO, Founder	2000
10	21st Century Biochemicals 260 Cedar Hill St., Marlborough 01752 508-303-8222 • www.21stcenturybio.com	\$2,456,000 \$1,770,000 \$1,066,000	130% 39% 16	21 20 16	21 20 16	A manufacturer of custom biochemicals such as peptides and antibodies, for medical research	Jordan B. Fishman, CEO, Founder	2003
11	Enterprise Cleaning Corp. 340 Main St., Ste. 777, Worcester 01608 508-890-1000 • www.enterprisecleaningcorp.com	\$3,350,000 \$2,900,000 \$1,500,000	123% 16% 85	125 115 85	125 115 85	Contract commercial office cleaning	Stephen Buchalter, CEO, Founder	2003
12	SullivanKreiss Inc. One E. Main St., Northborough 01532 508-393-4933 • www.sullivankreiss.com	\$1,200,000 \$1,100,000 \$540,000	122% 9% 4	6 6 4	19 13 9	Executive search firm serving the architecture, engineering, planning, and landscape architecture industries	John P. Kreiss, CEO, Founder	2003
13	Integrated Process Technologies Inc. 8 Charlestown St., Devens 01434 978-487-1000 • www.intratech.com	\$15,675,116 \$8,737,151 \$7,553,140	108% 79% 63	69 68 63	71 70 63	Process engineering firm	James Banks, CEO, Founder	2000
14	Datafarm Inc. 100 Locke Dr., Marlborough 01752 508-624-6454 • www.datafarminc.com	\$4,313,000 \$2,667,000 \$2,113,000	104% 62% 16	20 18 16	35 30 28	Provider of electronic document publishing solutions and regulatory submissions services for the life sciences industry	Shylendra Kumar, CEO, Founder	1997
15	OmniPresence Inc. 5 Mt. Royal Ave., Marlborough 01752 508-229-0040 • www.omnipresence.com	\$4,000,000 \$3,500,000 \$2,000,000	100% 14% 6	10 7 6	13 7 6	Provider of high-definition conferencing and telepresence solutions	Tom Wing, CEO	2002
15	The Training Associates 289 Turnpike Rd., Westborough 01581 508-890-8500 • www.thetrainingassociates.com	\$28,000,000 \$15,000,000 \$14,000,000	100% 87% 35	45 45 35	45 45 35	Provider of IT and business professional skills instructors worldwide	Victor J. Melfa, CEO, Founder	1994
17	Z Resource Group Inc. 69 Milk St., Ste. 114, Westborough 01581 508-366-5800 • www.zrgroup.com	\$5,100,000 \$3,600,000 \$2,900,000	76% 42% 18	21 21 18	37 35 31	Executive search, consulting and advisory firm	Kenneth Vancini, CEO	1999
18	Access Northeast 34 Saint Martin Dr., Marlborough 01752 508-281-7600 • www.axsne.com	\$6,808,000 \$5,100,000 \$4,100,000	66% 33% 19	22 20 19	22 20 19	Data center managed services provider	Rob Stephenson, President	1999
19	Coghlin Cos. Inc. (Columbia Tech , DCI Engineering, Coghlin Precision & Cogmedix) 17 Briden St., Worcester 01605 508-753-2354 • www.columbiatech.com	\$99,000,000 \$79,000,000 \$60,000,000	65% 25% 278	350 330 278	350 330 278	Design, engineering, manufacturing solutions, and precision machining & certified welding services	James W. Coghlin, Chairman	1885
20	Atlas Travel International 1 Maple St., Milford 01757 508-478-8626 • www.atlastravel.com	\$140,000,000 \$92,000,000 \$86,000,000	63% 52% 53	66 64 53	103 98 77	Travel management company	Elaine J. Osgood, CEO, Founder	1986
21	AA Transportation Co. Inc. 605 Hartford Tpke., Shrewsbury 01545 508-791-9100 • www.aatransportation.com	\$14,717,000 \$12,350,000 \$9,413,000	56% 19% 300	N/A 371 300	N/A 371 300	Transportation provider	Ron Ermenwein, CEO	1996
22	bulbs.com 243 Stafford St., Worcester 01603 508-363-2800 • www.bulbs.com	\$12,541,755 \$10,850,649 \$8,128,081	54% 16% 43	44 44 43	44 44 43	Specialized lighting distributor	Steven Rothschild, CEO, Founder	1999
23	North American Professional Liability Insurance Agency 5 Whittier St., 4th Fl., Framingham 01701 508-656-1300 • www.naplia.com	\$2,290,560 \$1,837,510 \$1,528,464	50% 25% 12	15 13 12	18 15 13	National boutique insurance agency that specializes in professional liability insurance	Gary Sutherland, CEO	1998
24	Eagle Cleaning Corp. 997 Millbury St., Suite A, Worcester 01607 508-799-0700 • www.eaglecleaning.com	\$4,633,000 \$3,976,000 \$3,115,000	49% 17% 105	163 140 105	185 160 125	Commercial cleaning company	Jeff Johnson, CEO, Founder	2001
25	Conservation Services Group 40 Washington St., Westborough 01581 508-366-5555 • www.csgrp.com	\$51,500,000 \$40,000,000 \$35,000,000	47% 29% N/A	146 133 N/A	345 270 N/A	National energy services firm	Stephen L. Cowell, CEO	1984
26	Environmental Fire Protection Inc. 237 Cedar Hill St., Marlborough 01752 508-485-8183 • www.sprinklers-r-us.com	\$27,152,870 \$22,300,000 \$19,900,000	36% 22% 106	125 121 106	165 156 128	Full-service fire protection company	Hal Charnley, CEO	1976
27	Corporate Environmental Advisors 127 Hartwell St., West Boylston 01583 508-835-8822 • www.cea-inc.com	\$12,000,000 \$10,145,134 \$8,794,720	36% 18% 61	70 63 61	N/A 81 70	Full-service environmental management firm	Deborah N. Migridichian, CEO	1985
28	AIS Inc. 4 Bonazzoli Ave., Hudson 01749 978-562-7500 • www.ais-inc.com	\$91,905,000 \$73,400,000 \$67,900,000	35% 25% 202	262 241 202	281 257 214	Designer, manufacturer and distributor of commercial furniture	Bruce Platzman, President, CEO, Founder	1989
29	AltE 43 Broad St., A408, Hudson 01749 877-878-4060 • www.altenergystore.com	\$7,714,739 \$7,500,000 \$5,800,000	33% 3% 14	14 14 14	19 18 15	Online retailer of renewable energy products, including solar, wind and micro hydro	Sascha Deri, CEO, Founder	1999
30	Bemis Associates Inc. 1 Bemis Way, Shirley 01464 978-425-6761 • www.bemisworldwide.com	\$80,000,000 \$75,000,000 \$62,000,000	29% 7% 207	256 207 207	330 207 207	Thermoplastic adhesive films, coatings and tapes	Stephen W. Howard, President, CEO	1923
31	Nypro Inc. 101 Union St., Clinton 01510 978-365-9721 • www.nypro.com	\$1,168,000,000 \$1,066,467,000 \$957,000,000	22% 10% 1,200	900 900 1,200	18,000 17,000 15,000	Precision plastics injection molding contractor	Ted Lapres, CEO, President	1955
32	FIBA Technologies Inc. 1535 Grafton Rd., P.O. Box 360, Millbury 01527 508-887-7100 • www.fibatech.com	\$39,000,000 \$35,000,000 \$32,000,000	22% 11% 97	130 106 97	220 185 180	Compressed gas equipment	Jack Finn, President, CEO	1958
33	Fosta-Tek Optics Inc. 320 Hamilton St., Leominster 01453 978-534-6511 • www.fosta-tek.com	\$14,000,000 \$13,000,000 \$12,000,000	17% 8% 125	125 125 125	125 125 125	Manufacturer of engineered optical plastics for military, safety, automotive and industrial applications	John Morrison, CEO, Founder, President	1991
34	Akibia Inc. 4 Technology Dr., Westborough 01581 508-621-5100 • www.akibia.com	\$107,000,000 \$96,000,000 \$95,000,000	13% 11% 189	195 195 189	350 335 320	Infrastructure services provider	Thomas Wilson, CEO	1988
35	Gorman Richardson Architects Inc. 77 Main St., Hopkinton 01748 508-497-2590 • www.gormanrichardson.com	\$5,104,000 \$4,921,111 \$4,689,836	9% 4% 26	25 26 26	25 26 27	Architecture, building envelope services, interior design and planning services	Michael Gorman, CEO, Founder	1976

Source: Individual companies.